

Johnson Controls conducted its second annual smart city indicator survey to track key drivers, organizational barriers, technology trends, and the status of smart city solution implementations around the world. The survey queried over 330 city leaders in 20 countries, including almost 120 from France, Germany, Ireland, Italy, the Netherlands, South Africa, Spain, Switzerland, and the United Kingdom. Survey findings show that cities are increasingly looking to implement applications that will improve sustainability and the environment while creating



MOST CITIES ARE EARLY IN THE PROCESS OF IMPLEMENTING THEIR SMART CITY STRATEGY

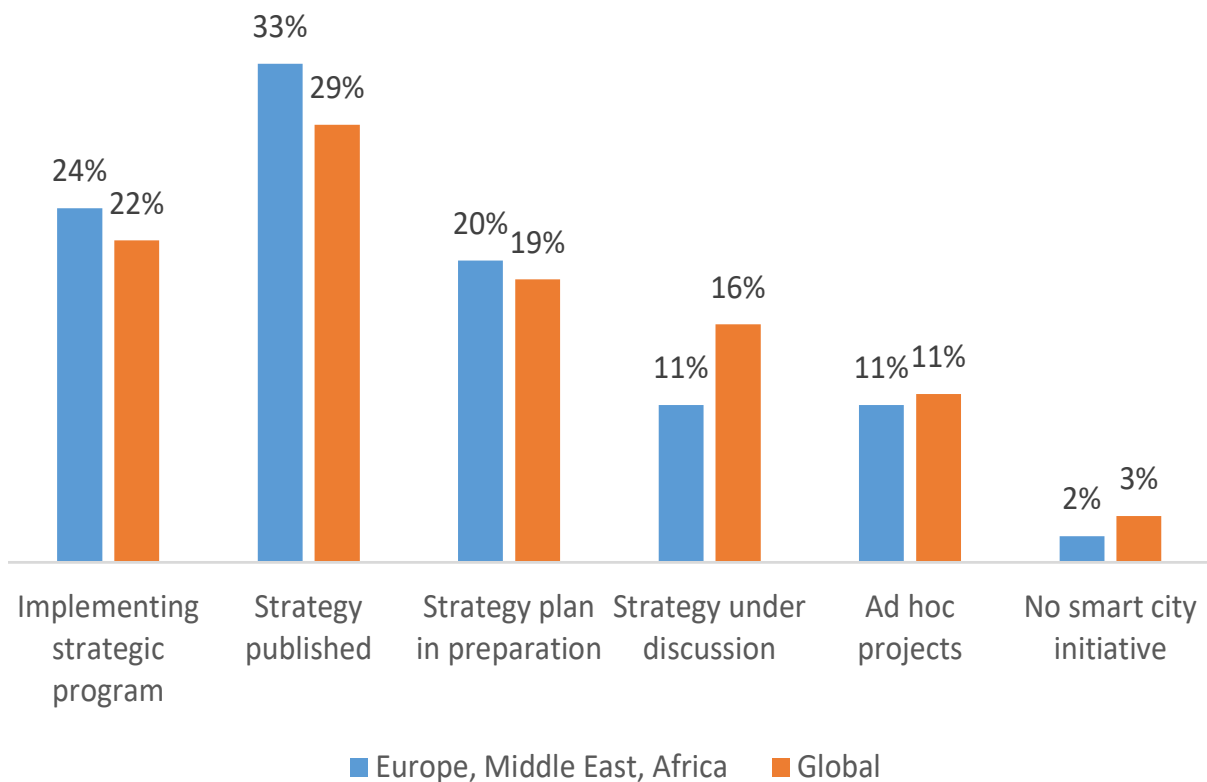
EMEA

31% of respondents indicated their strategy is either under discussion or in the preparation phase.

33% have published their smart city strategy and **24%** are implementing their strategic program.

Global

Globally, **29%** of cities have published their smart city strategy and **22%** are in the implementation phase.



2018 SMART CITY INDICATOR SURVEY EUROPE, MIDDLE EAST, AFRICA

For more information on the study,
please visit www.johnsoncontrols.com

TOP BARRIERS TO INVESTMENT

- 18%** lack of proven business cases
- 14%** lack of standards
- 13%** availability of cost effective technology

The biggest barrier globally is lack of proven business cases.

UNAVAILABILITY OF APPROPRIATE FINANCING OPTIONS

37% of respondents identify unavailability of appropriate financing options as the top financial barrier.

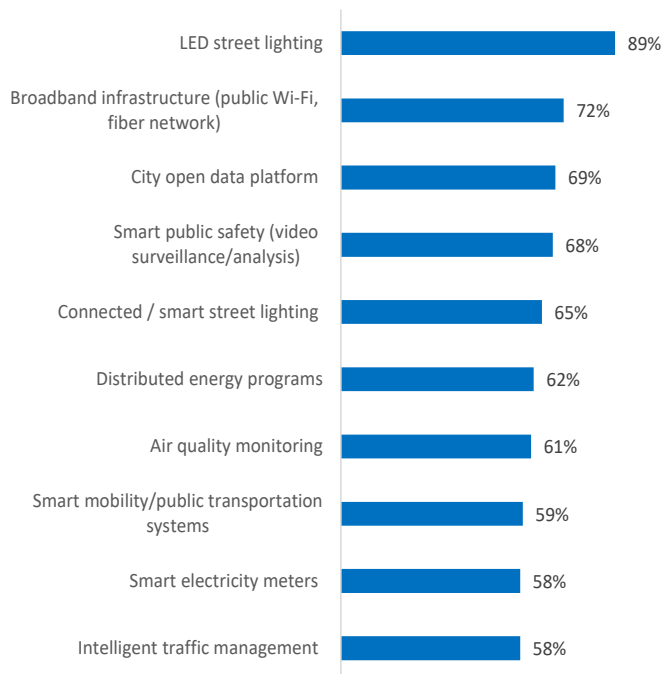
METHODS FOR FINANCING SMART CITY PROJECTS

- 48%** State / federal government funded
- 39%** Public-private partnerships
- 38%** City funded
- 11%** Utility funded
- 5%** User funded
- 4%** Private sector funded

TECHNOLOGY TRENDS EXPECTED TO HAVE IMPACT OVER THE NEXT FIVE YEARS

1. The Internet of Things (IoT)
2. Data analytics
3. Artificial intelligence / machine learning
4. Cybersecurity
5. Systems integration

Smart City Application Implementation



Percentage of cities in the implementation phase by smart city application

2018 Survey Demographics

To qualify, respondents must review or approve smart city initiatives in their municipality. The survey was administered anonymously by a third party research partner. For the 2018 survey, there was a representative mix of global respondents from medium to large cities.

